A brief history of Blackwell’s

• A family run company based in Oxford since 1879
• 4th generation involvement
• From a one room bookshop, the Retail arm now has over 75 shops in the UK
• Involvement in all aspects of the information chain, publishing, bookselling, and journal supply through SwetsBlackwell

Blackwell’s Book Services

• Blackwell’s has served the global library community for over 100 years
• Committed to personal service
• Single point of contact and account covering deliveries from both the UK & US
• Over 250,000 titles in Oxford shop
• Over 60,000 titles stocked in US warehouse

Libraries without walls - a supplier’s approach - Blackwell’s aims

• It has always been our intention to assist Libraries in streamlining the vast amount of information effectively for their users
• Catalogues/NTAS slips/CM on-line access
• Today there is more information than ever before
• But Libraries’ customers demand access to that which is relevant to them!

**Services without walls to Libraries - what is available now?**

• *Collection Manager* - an Approval plan and Information service on-line tool
• 40,000 books per year profiled from book in hand
• Tables of Contents and relevant jacket information scanned into our database
• Database now contains over 1.5 m titles
• Blackwell’s strength is in dealing with academic and research publications

**Services without walls to Libraries - what does this mean?**

• Therefore no requirement to read all promotional material
• Tailored profiles can be established
• e-notes delivery options
• Access available to any user - either on direct access or via OPAC - provided you the Librarian control the order option!

**Services without walls - what is available now?**

• Password controlled service to protect the on-line ordering option
• Options to purchase UK or US edition
• e-books listed within database - currently over 40,000 titles
• On-line acquisition information indicating known status or invoicing details

**Other Blackwell’s Book Services**

• Approval Service
• Out of print service-Alibris
• e-books - netLibrary, ebrary
• *Total Solutions* - offering MaRC record delivery and full book processing and shelf ready service
• Standing orders/Serials service
• Development of a foreign language book service
Libraries without walls - a supplier’s approach

- Blackwell's have always believed in a long term approach to library supply
- We believe and prefer a partnership approach to business, developing services with advice & input from Librarians & customers
- We feel that we can now offer a truly genuine service that really is without walls and more importantly without frontiers